

Corporations and Partnerships

FPIC provides protection for corporations and partnerships, either on a shared limit basis or with a separate limit. Solo physicians can only obtain corporate coverage on a shared basis.

Shared corporate limits provide the physician(s) with coverage up to the total limits on the policy. For example, if the physician limits were \$500,000/\$1,500,000, and both the physician and the corporation were sued, FPIC would provide total coverage up to \$500,000 per claim; \$1,500,000 aggregate.

Separate corporate limits provide the physicians with individual coverage up to their policy limits, as well as corporate coverage up to the corporation's policy limits. If the physician's limits were \$500,000/\$1,500,000 and the corporation limits were \$500,000/\$1,500,000, and both a physician in the practice and the corporation were sued, FPIC would provide both the physician and the corporation with limits up to \$500,000 per claim; \$1,500,000 aggregate for both the individual physician and the corporation. The combined per claim limit for both the physician and separate corporation is \$1 million.

FPIC can provide a separate limit of protection for multi-member groups (two or more) if a member of the group leaves and does not purchase a "tail." FPIC continues to provide protection to the corporation or partnership for the prior activities of this physician, at no additional cost, provided the group continues to maintain the separate corporate limit. If all members are not insured with FPIC, they may be added to the separate corporate coverage schedule, subject to underwriting approval, upon proof of acceptable individual coverage at the same limit (or higher) as the corporate limit. Otherwise, there is no corporate coverage for their actions.

If a multi-member group does not have a separate corporate limit and has members (stockholder or partner) not insured by FPIC, there is no vicarious liability coverage for these members. They need to have their respective carrier add the corporation or partnership as an additional named insured.

If a member of a multi-member group, with no separate limit, has a member leave and does not purchase "tail" coverage, the group will be offered corporate coverage for the departed member at 20% of member's "tail" quote.

On a separate limit basis, the allied healthcare employee(s) (while acting within the scope of their employment), if sued, are covered under this limit. On a shared limit basis, the allied employee(s) share the limit with the physician. Certain allied healthcare employees are not automatically covered. Please refer to the FPIC policy for a list of these employees. There is no additional charge for a corporation sharing in the limit with the physician. There is an additional charge for a separate corporate limit, which is in accordance with respective state filings.

The highest separate corporate coverage limit available is the lowest limit of any member of the group.



Coverage for Physicians Serving as Medical Directors

In today's healthcare environment physicians sometimes fill many positions. Most often physicians also serve as the Medical Director of a nursing home, healthcare facility, or emergency medical services. Such a position is often created to satisfy credentialing or Medicaid requirements.



In the role of Medical Director the physician is responsible for more than patient care. From the physician's point of view, in addition to caring for patients, one also has to perform administrative functions for the facility. This position can be responsible for a variety of duties as varied as purchasing supplies to hiring personnel. These duties are not directly related to patient care, although in many cases the physician serving as Medical Director has no duties, only a title.

Under the FPIC policy, physicians are not covered from liability for their actions that occur in the role of Medical Director. For example, if the physician is sued for not hiring an employee, the FPIC policy does not cover such action. The FPIC policy only provides coverage for services directly related to patient care, therefore the physician could be held liable.

In order for the Medical Director to be covered for this liability the healthcare facility needs to obtain a Directors/Officers (D/O) Liability Policy. FPIC offers such coverage through an affiliation with NAS Insurance Services (NAS). The coverage has the following features:

- Aggregate limit of \$5,000,000
- Entity coverage for all coverages
- Entity vicarious medical malpractice coverage under E&O
- No anti-trust exclusion
- No hammer clause
- Automatic coverage for most newly created or acquired subsidiaries
- All exclusion are severable.

For additional information regarding D/O liability insurance coverage contact your agent representative or Sharon Allen, FPIC Director of Policyholder Services, 800-741-3742, ext. 3026.

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Additional AD&D Available in Florida

FPIC policyholders in Florida receive \$100,000 of basic AD&D coverage at no additional cost. Policyholders then have the opportunity to purchase additional voluntary AD&D insurance up to \$500,000 of coverage in \$100,000 increments.

The coverage is being provided by Unum and questions regarding enrollment should be directed to Carson Puriefoy, 800-265-3199, ext. 6190.

FPIC Receives Endorsement From the GSMA

FPIC is pleased to announce an endorsement by the Georgia State Medical Association (GSMA).

The GSMA was founded as an organization to give a voice to African-American and other minority physicians in the state of Georgia. It is a non-exclusive organization that works to represent its membership in all medical, scientific, legislative, public health, and related affairs. The Association has members in all specialties and subspecialties in all areas of Georgia.

FPIC's program will offer GSMA members a 7.5% discount off their insurance premiums. After receiving the societal discount, members may then access the Company's claims-free discount program for even greater savings. FPIC will also institute its *Partners in Prevention* program for risk management that will allow GSMA members the opportunity to earn CME credits while minimizing the risk of claims.

"We are proud to add the GSMA to our list of endorsements in the state of Georgia," said Gary F. Izzo, Vice President of Marketing for FPIC. "We are excited to be developing this new partnership."

Paul L. Douglas, MD, FACC, President of the GSMA said, "We are excited about bringing this new benefit of professional liability insurance through FPIC to our members. It is a win-win situation for everybody."

In addition to being endorsed by the GSMA, the Florida Medical Association, Florida Osteopathic Medical Association, and the Florida Dental Association, FPIC is now endorsed by 11 specialty societies in Florida, and two specialty societies in Georgia.

For additional information regarding FPIC's endorsement program contact your agent representative or Patrick C. Ellis, Director of Market Development, 800-741-3742, ext. 3071.

Thrasher Elected Chairman of FSU Board



FPIC is pleased to announce that Board member John Thrasher has been elected Chairman of the Board of Trustees at Florida State University (FSU), of which he is an alumnus. Mr. Thrasher did both his undergraduate and law schoolwork at FSU and has been an untiring supporter of the University before, during, and after his time in the State Legislature. Mr. Thrasher was elected to the Florida House of Representatives beginning in 1992 and was re-elected in 1994, 1996, and 1998. During his 1999-2000 term, he served as Speaker of the Florida House of Representatives. Congratulations to Mr. Thrasher on his achievement.

Lou Sicilian Appointed Vice President and Treasurer of FPIC

FPIC appointed Lou V. Sicilian as Vice President and Treasurer at the last Board Meeting.

Mr. Sicilian, a native of North Florida, joined FPIC early in 2001 as Controller. Since then, he has been responsible for the operation of the accounting department and the company's finances.



Previously, Mr. Sicilian worked for Buttner, Hammock & Co., supervising various engagements, primarily in insurance consulting and litigation support. He has also served as Chief Financial Officer for White Aviation, Inc. Mr. Sicilian, a certified public accountant, received a bachelor's degree in accounting in 1990 and a master's degree in accounting in 1991, both from the University of Florida.

"We are pleased to have Lou as part of the FPIC team," said Bob White, Chief Operating Officer. "His contributions to FPIC will be outstanding."

Don't Let Frustration Get You Down!

By Sandra B. Mortham, EVP/CEO, Florida Medical Association

There is absolutely no doubt that the political process can be extremely frustrating. That is even true for those people directly involved. As someone who has been in various arenas of the process, it is always quite disconcerting to find that others don't see quite so vividly the need for certain changes in the system.

Without active involvement in the political process, it is hard for me to imagine what the healthcare system would resemble. ARNPs would be the primary caregivers doing everything, including prescribing controlled substances. Pharmacies would be giving immunizations. Psychologists would be prescribing psychotropic drugs. Optometrists would be doing laser surgeries regularly as well as having hospital privileges. No telling what the chiropractors would be doing.

The managed care system would continue to deny care with nurses outside the State of Florida making the decision. Physicians would have no choice whatsoever in their contracting as All Products would be alive and well.

PIP would be totally unprofitable and no physician in Florida would be willing to participate. Workers Comp would be non-existent.

Licensing fees would more than double to fill the hole in the MQA trust fund rather than making them find other ways to solve their problems.

Office surgery rules would be set by those that have NO knowledge of patient care...the House and Senate members influenced by managed care companies and other special interest groups.

No mandates would exist and so no one would need to worry about mammograms, direct access for skin issues, or direct access to ob-gyns just to name a few.

Medicaid would be mandated on every physician in

Florida no matter what their practice desired. Because of the uninsured, this would only seem appropriate to the elected officials and certainly no one would need to be concerned about an increase in the rate.

Tort reform wouldn't EVER be a concern to these individuals because of the wrath that would come from other groups such as the trial bar.

Is the system perfect? Certainly not! Do we get exasperated? Absolutely. If it were easy, none of us would be necessary to ensure a good (or even reasonable) outcome.

Remember, the squeaky wheel gets the oil. I was recently criticized by a legislator for "getting in the face" of the Chairman of the Health Promotions committee over prompt pay. I feel badly that a legislator viewed me in that regard but if I hadn't done it, I am convinced the bill would not have been heard again this session. We must be vigilant and get those things that we can and not be deterred.

Physicians must decide what is important in this process. The FMA Legislative Team works very hard to preserve the doctor-patient relationship in a very volcanic environment. Without active participation, the process will control your destiny. Don't let this happen to you; get involved today.

Editors Note: As part of the endorsed relationship with the FMA, a quarterly article is published by FPIC.

FPIC To Begin Selling In Arkansas



FPIC was recently licensed to begin selling professional liability insurance in the state of Arkansas, and Ramsey, Krug, Farrell & Lensing, Inc. will be the exclusive agency.

"We are excited about moving into the state of Arkansas," said Gary F. Izzo, Vice President of Marketing at FPIC. "This new market is in keeping with FPIC's vision for growth."

"This agreement with FPIC allows us to offer our customers liability insurance through a stable and dependable company with a proven track record," said Floyd McCann, Sr. Vice President of Ramsey, Krug, Farrell & Lensing, Inc.

For additional information regarding Arkansas contact Ramsey, Krug, Farrell & Lensing at 800-666-2606.

Florida Osteopathic Medical Association Endorses FPIC

FPIC and Rogers, Atkins, Gunter and Associates Insurance, Inc. (RAG&A), are pleased to announce a professional liability insurance program endorsed by the Florida Osteopathic Medical Association (FOMA).

FPIC will be the exclusive endorsed professional liability insurance carrier for FOMA, and RAG&A will serve as the endorsed agency and marketing administrator of FOMA's endorsed professional liability insurance program.

This program will offer eligible FOMA members a 7.5% discount off their base professional liability insurance rates. After receiving the association discount, members may then access FPIC's claims-free program discount for even greater savings. FPIC will also institute its *Partners in Prevention* program for risk management that will allow FOMA members the opportunity to earn CME credits while reducing the risk of claims.

FOMA is composed of 1,700 members throughout the state of Florida practicing osteopathic medicine. The current president of FOMA is Paul D. Seltzer, DO, of West Palm Beach, Florida.

"We are very pleased to be able to add the Florida Osteopathic Medical Association to our growing list of endorsed state associations," said Gary F. Izzo, Vice President of Marketing at FPIC. "We look forward to a long-lasting partnership with FOMA."

"This new partnership between our agency, FOMA, and FPIC will provide competitive rates, additional policy features, stable pricing, and quality service to osteopathic physicians in Florida," said Bill Gunter, CEO of RAG&A. "With nearly 7,000 healthcare providers already insured in Florida, FPIC brings solid carrier financial strength to the table on FOMA's behalf."

In addition to being endorsed by FOMA, the Florida Medical Association, and the Florida Dental Association, FPIC is now endorsed by 11 specialty societies in Florida, and three societies in Georgia.

To take advantage of the FOMA discount contact your agent representative or RAG&A at 800-893-7242.

FPIC Receives Endorsement From Pediatric Society

FPIC is pleased to announce a professional liability insurance program endorsement by the Florida Pediatric Society (FPS).

This program will offer FPS members in good standing a 7.5% discount statewide off their base professional liability insurance rates. After receiving the association discount, members may then access FPIC's claims-free program discount for even greater savings. FPIC will also institute its *Partners in Prevention* program for risk management that will allow FPS members the opportunity to earn CME credits while reducing the risk of claims.

"This endorsement will be beneficial to FPIC, the FPS and it's membership," said Gary F. Izzo, Vice President of Marketing. "We are excited about developing this new relationship."

Richard L. Bucciarelli, MD, President of FPS said, "We are pleased about bringing this new benefit of professional liability insurance through FPIC to our members. Their commitment to customer service is unmatched in the industry."

The purpose of the Florida Pediatric Society/Florida Chapter of the American Academy of Pediatrics, with a current membership of 2,100, is to promote the health and welfare of Florida's children (infants, children, adolescents, and young adults), and to support and promote the pediatrician who is the best qualified provider of their healthcare.

To take advantage of the FPS endorsement discount contact your agent representative or FPIC Policyholder Services at 800-741-3742, ext. 3217.

FPIC Endorsement / Alliance Program

FPIC has numerous endorsement/alliance programs in place to offer members even greater savings off all ready competitive rates. For information on any of the programs contact, Patrick C. Ellis, Director of Market Development at 800-741-3742, ext. 3071.

Florida Medical Association

Florida Dental Association

Bradman Network

Broward County Plastic Surgeon Network

Charlotte IPA

Endeavor Medical Group

Florida Association of Rural Health Clinics

Florida Chapter, American College of Cardiology

Florida Chapter, American College of Surgeons

Florida Chapter, ACP-ASIM

Florida Chiropractic Medicine IPA

Florida Obstetric and Gynecologic Society

Florida Orthopaedic Society

Florida Osteopathic Medical Association

Florida Pediatric Society

Florida Society of Ophthalmology

Florida Society of Rheumatology

Florida Society of Thoracic and Cardiovascular Surgery

Georgia Chapter, American College of Surgeons

Georgia Society of Otolaryngology

Georgia State Medical Association

GUT Management

Network of Florida Otolaryngologists

Northwest Florida Surgery Center

Peachstate Network

South Florida Chapter, American College of Surgeons

Stuart Eye Center

UPHN (Cincinnati)

Urology Care Networks

Urology Consultants of South Florida

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